



Corporate Presentation

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ElvalHalcor Overview

ElvalHalcor at a Glance

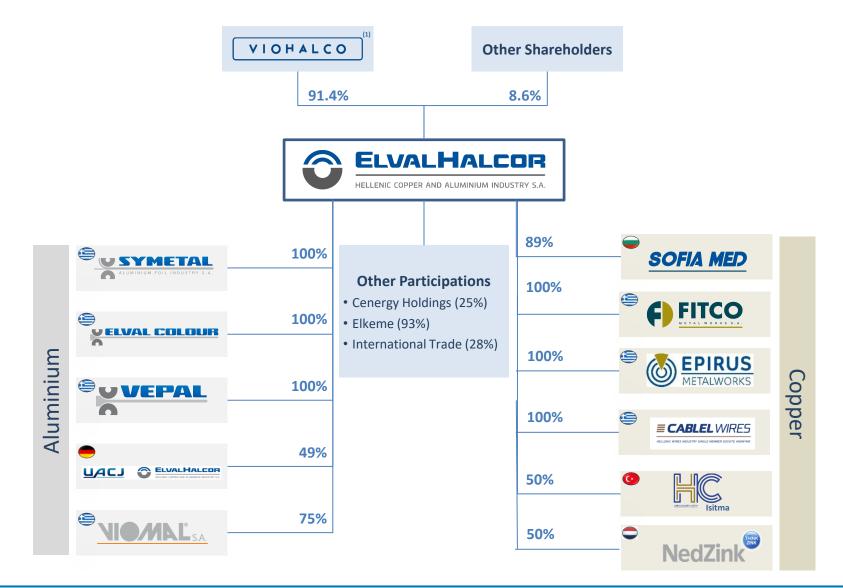
ElvalHalcor is a Greek-based leading global player in the non-ferrous metals industry

Key Highlights

- We are a leading global manufacturer of aluminium and copper products, formed in December 2017 via the merger of Elval and Halcor
- > With more than 80 years of experience
- Among the biggest global non-ferrous metal industry producers
- With commercial export orientation with well-balanced international presence across more than 100 countries
- Powered by a solid client base comprising blue chip, sectorleading companies
- Operating a strong production base across 15 industrial units in Greece, Bulgaria, Turkey and the Netherlands
- With a New Investment program of € 100m following a €150m in Aluminium segment
- > And listed on Athens Stock Exchange.









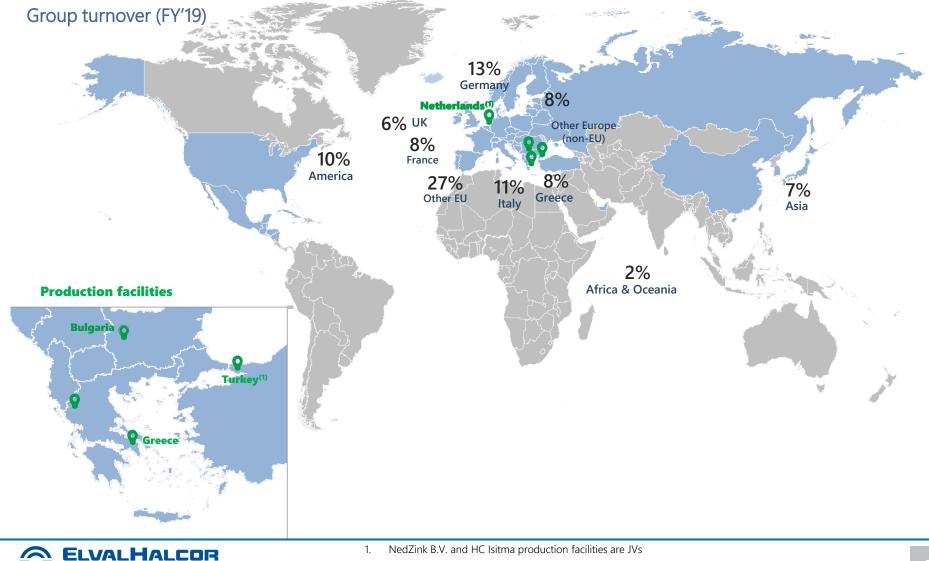
1. Viohalco S.A. is a Belgium-based holding company of leading metal processing companies across Europe. It is dual listed on the Brussels and the Athens Stock Exchanges

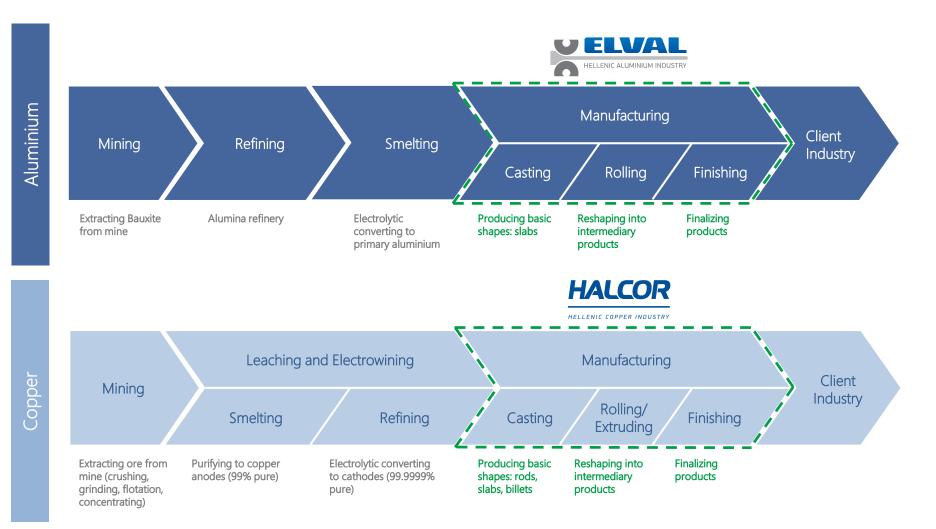
2. UACJ ElvalHalcor, HC Isitma and Nedzink are JVs - 3. On. 01.04.2020 an additional 25% of VIOMAL S.A. was acquired.

International Focus

HELLENIC COPPER AND ALUMINIUM INDUSTRY S.A

Highly extrovert business model with solid presence in more than 100 countries around the globe and revenues generated abroad representing over 92% of total turnover



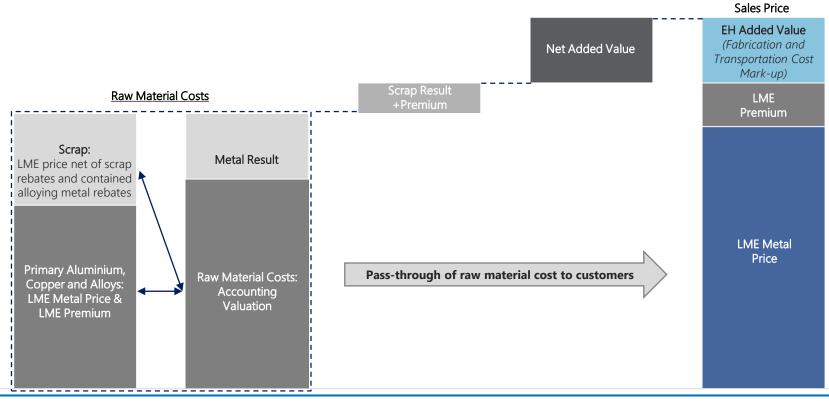




Pass-through Business Model

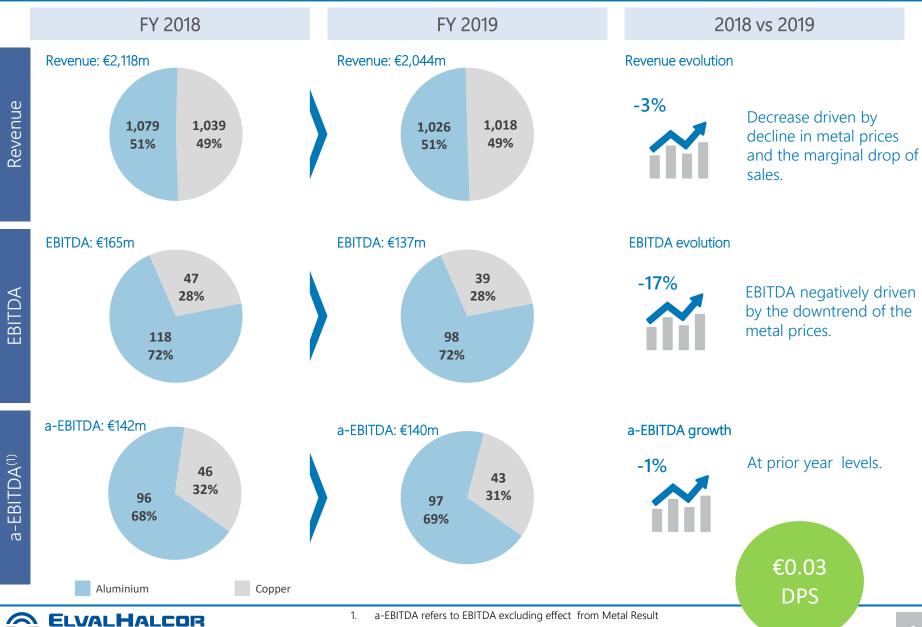
Focus on maximizing Net Added Value, with limited exposure to commodity price volatility

- ElvalHalcor purchases primary copper and aluminium, scrap and alloying metals to re-melt the materials and create products.
- Majority of cost of raw materials is directly linked to LME metal price, which is passed on to customers.
- ElvalHalcor creates net added value primarily through a fabrication cost mark-up.
 - Premiums are charged on top of LME prices including (i) premium to cover cost of receiving physical metal, (ii) any regional premiums, and (iii) a conversion price, representing cost and margin on manufacturing the final product
- As a result, ElvalHalcor has minimal net exposure to aluminium and copper prices.





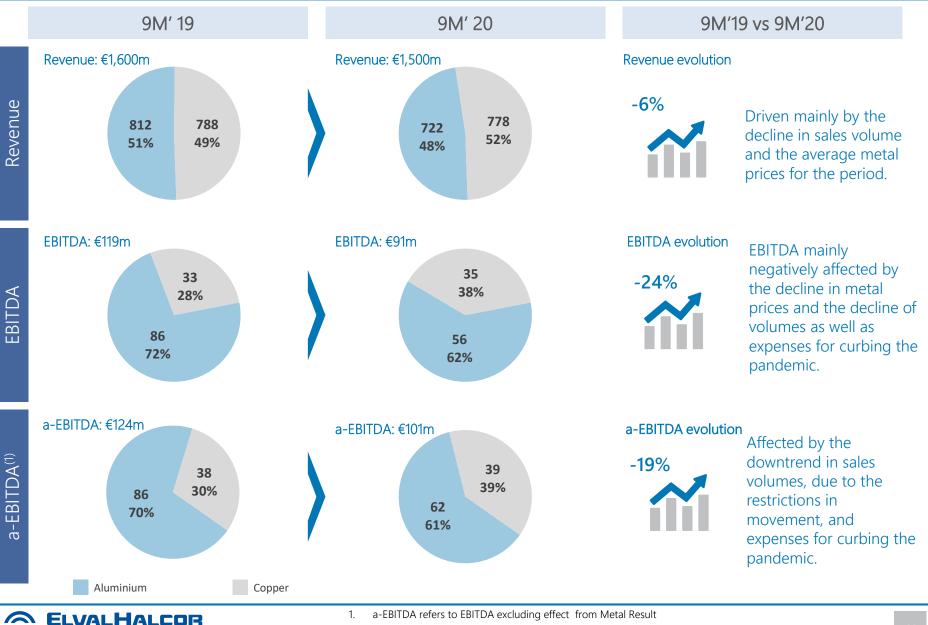
Financial Highlights FY 2019



HELLENIC COPPER AND ALUMINIUM INDUSTRY S.A.

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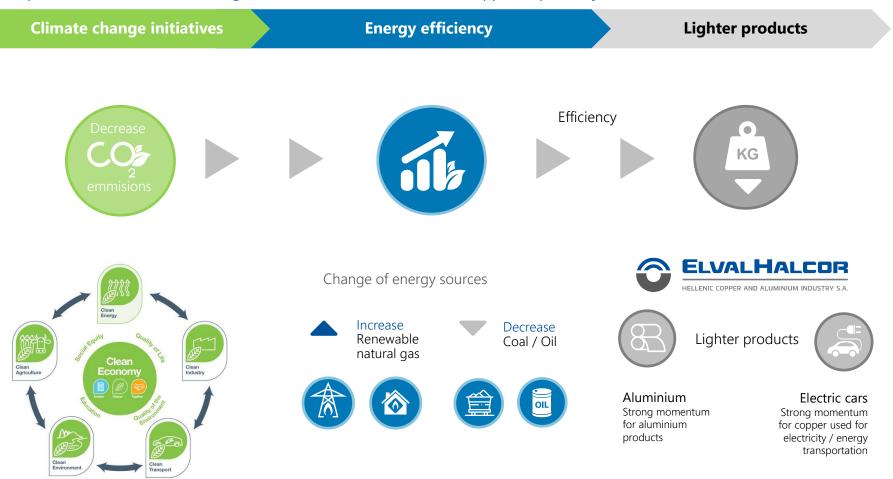
Financial Highlights 9M'20



HELLENIC COPPER AND ALUMINIUM INDUSTRY S.A

Overview of Growth Drivers

The increasing global demand for lighter products in the automotive industry and for more efficient means of electricity/energy transportation constitute the main growth drivers for aluminium and copper respectively





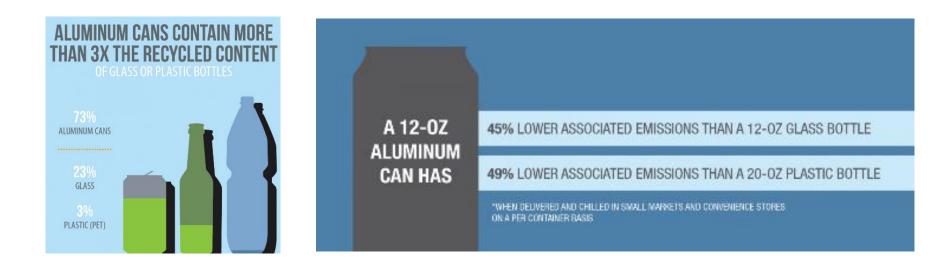
Overview of Growth Drivers

Global effort for reduction of plastic pollution is leading to increased demand for fully recyclable materials like aluminium.



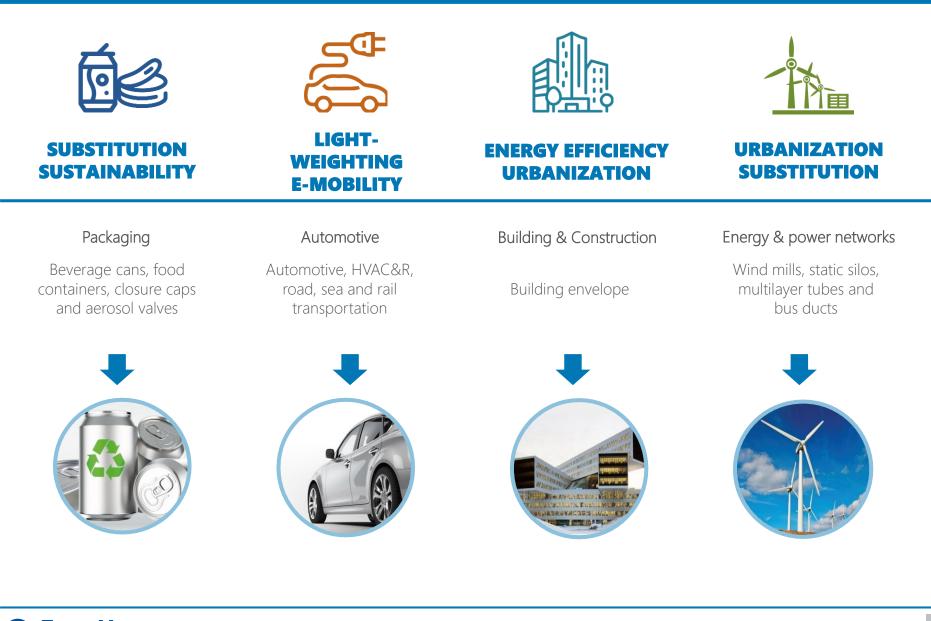
The aluminum can is by far the most recycled beverage container by consumers. The closed loop nature of aluminum can recycling, and the metal's inherent high value in the recycling stream, drive a virtuous environmental and economic cycle.











Mega trends – Sustainable growth



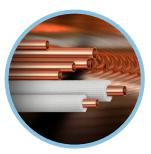


CLIMATE CHANGE

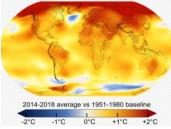




The continuous increase in global temperatures (global warming) and the European Continent result in a steep increase in the demand for HVAC&R tubes



Temperature Change in the Last 50 Years

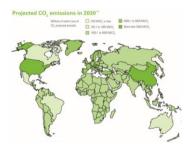


HELLENIC COPPER AND ALUMINIUM INDUSTRY S.A

The escalating legislative and social pressure on energy efficiency results in increased demand for lighter products with smaller diameter and lower wall thickness but with improved mechanical properties and more sophisticated profiles.

Almost two thirds of the worlds population will reside in cities by 2030. More residential buildings equal increased demand for corresponding copper tube solutions





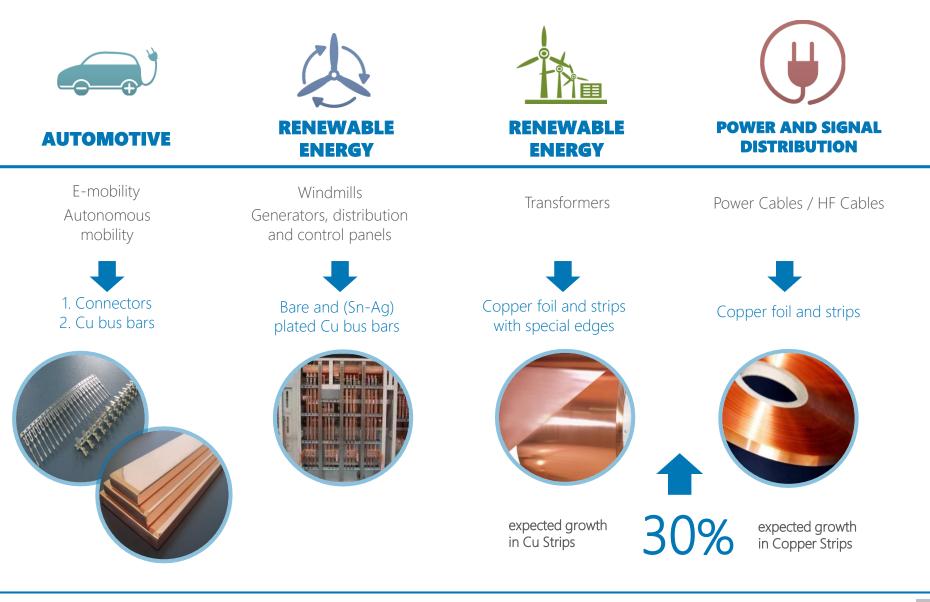


The evidence of change



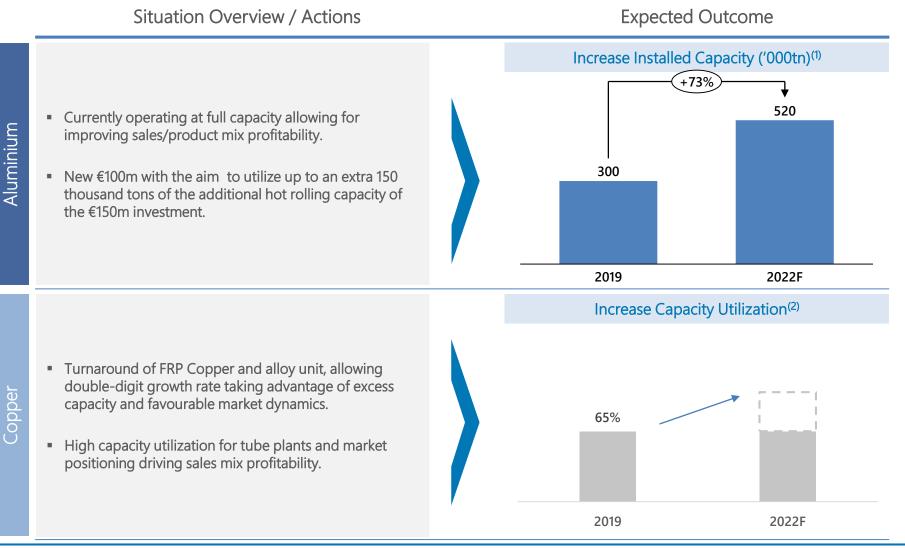






Strategic Priorities

Capitalizing on market trends and own strengths to accelerate EBITDA growth



1. Refers to the main Aluminium FRP plant

2. Refers to Sofia Med's plant in Bulgaria



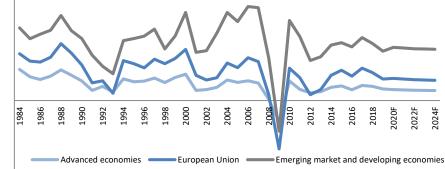
Market Update

Diversified Exposure to Structural Attractive and Growing Markets

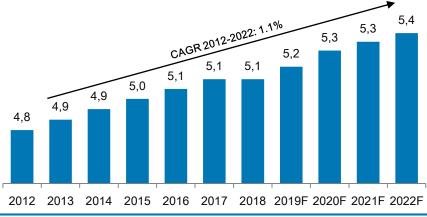
Global growth and urbanization with energy efficiency and sector specific trends...

Growth and Urbanisation

Accelerating Growth Across Developed and Emerging Economies



Global Working Population (bn)



Source: CRU, IMF

1.

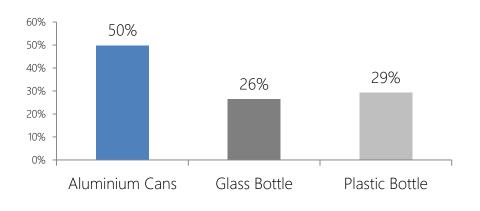
Source: The Aluminium Association

Energy Efficiency

Key Climate Change Legislation and Targets in EH Geographies

- 20-fold increase in the number of global climate change laws since 1997
- Key EU targets for 2020 (Europe 2020 Strategy)
 - ✓ At least 20% cut in greenhouse gas emissions compared with 1990
 - ✓ Increase renewable energy's share of total consumption to 20%
 - ✓ Move towards a 20% increase in energy efficiency
- The EU is part of the new global climate agreement (Paris Agreement) agreed in 2015 and due to be implemented from 2020
- The EU has committed to a second phase of the Kyoto Protocol running from 2013 to 2020
- Aluminium is the cleanest packing material

Consumer Recycling Rate for Competing Packaging Types

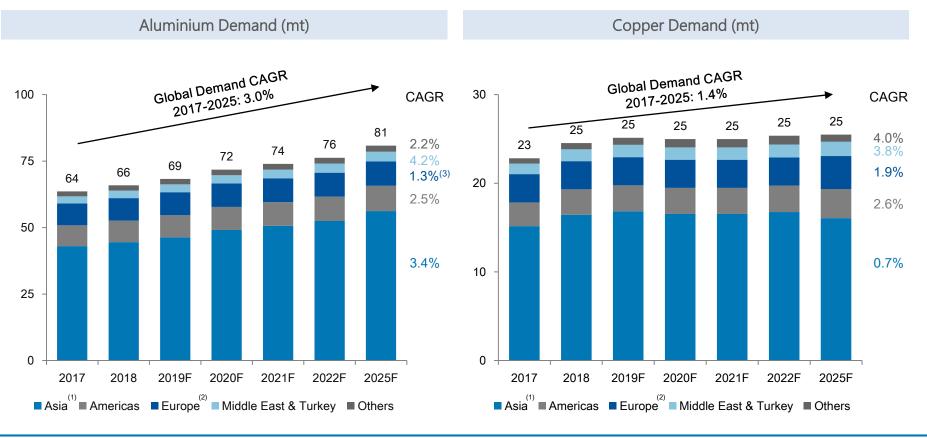




Diversified Exposure to Structural Attractive and Growing Markets

...driving demand growth for aluminium and copper

- Increasing GDP leads to demand for Aluminium and Copper, providing an attractive market backdrop for ElvalHalcor
- Increasing global working population leads to demand for copper and aluminium through increasing residential construction and household uses such as
 plumbing, air conditioning systems and electrical appliances
- Higher focus on energy efficiency and fuel efficiency standards is leading to light-weighting of vehicles through the use of aluminium and increasing demand for hybrid and electric vehicles which have high copper content



2.



Source: CRU, European Aluminium Association and Company Data

Excluding MEA and Turkey Excluding Russia 3. European Aluminium Association estimates an increase in consumption of 3% per annum for '18-'22

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Diversified Exposure to Structural Attractive and Growing Markets

Selling product into diverse end markets that are expected to grow or have limited sensitivity to economic cycles

Product Categories	European Aluminium Market Size ('000 tn) ⁽¹⁾	European Copper Market Size ('000 tn) ^{(1),(2)}	Key Macro Drivers	Effect on ElvalHalcor	
22% Industrial Applications	614	158	growth in developed and emerging	Increase market share of high margin wide, tension levelled aluminium sheets and coils for the renewable energy sector Long delivery times of competition is giving EH a great opportunity having installed the APS and having made the investments to increase capacity	
19% Rigid Packaging (Food, Beverage)	1053	NA	 Stable, resilient end markets linked to population and GDP growth Consumer spending and preferences Recycling rates and regulations 	Ability to increase market share, obtain large volumes and secure long term contracts with can-makers	
16% Building and Construction	547	282	Potable water plumbing fixtures	Regulatory driven growth in low-lead and lead-free copper alloys is expected Utilize the painting line's capacity further so as to serve diversified geographical areas (USA, Asia, Australia)	
14% Flexible Packaging (Food, Pharmac- eutical, Tobacco)	864	NA	 ✓ Consumer spending ✓ Take away and pre-packaged food demand ✓ Industrial production 	Capture the opportunity to penetrate further the high margin blister pharma and inner-liner tobacco subsectors	
15% Automotive & Commercial Transportation	1367	134	 Substitution of steel from Aluminium due to light-weighting of vehicles Automobile production by model/car size Fuel efficiency standards Electric vehicle production 	to double in the next 3-5 years Increased participation in the automotive sector	
6% Electronics & Electrical))))	48	 ✓ Capital investment ✓ Construction activity ✓ Industrial production ✓ Consumer spending 	geographical areas	
8% HVAC & R	ð NA r	133	 HVAC market is expanding in Europe, especially in non-residential buildings 	More alloyed tubes that EH can produce and new profiles of high added value that a few manufacturers can achieve e.g. IGT of 5mm Utilize in house R&D, Elkeme and the JV with UACJ Corp. to penetrate the market with innovative Brazing alloys	
• Source: CRU • So					



Aluminium Segment

Aluminium Segment





State of the art production facilities with capabilities to produce wide coils and long slabs Fifth largest player in Europe with 7% market share 7 plants in Greece, with annual production capacity exceeding 290,000 tons

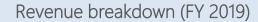
Investment program of €100m in continuation of €150m expected to increase capacity 89% of turnover in sales abroad in around 100 countries Invested approximately €400m in equipment and R&D for capacity expansion and quality improvement during the last 10 years

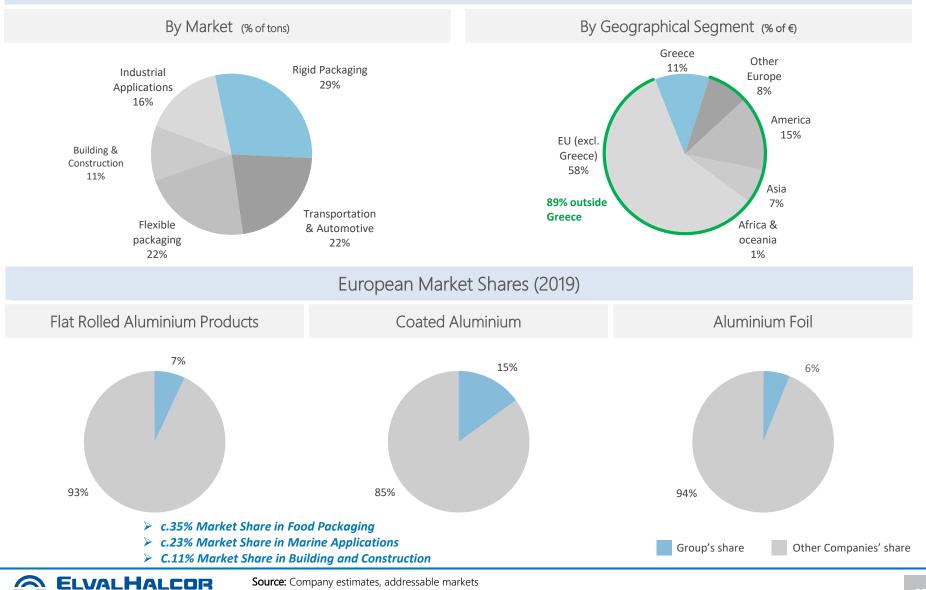


Revenue by Segment & Market Share

HELLENIC COPPER AND ALUMINIUM INDUSTRY S.A.









Main Production Facilities



Rolling



Flat rolled aluminium products and solutions for:

- Sea, road and rail transportation
- Food & beverages packaging
- HVAC

Capacity: 300,000 tons/year⁽¹⁾

Composite Panels



Foil for:

- Pharmaceutical packaging
- Technical applications semi rigid packaging
- Household aluminium foil semi, etc.

Capacity: 52,000 tons/year

Rolling Shutters

St.Thomas Greece

Solutions for a complete range of coated aluminium products used in the building envelope



- Aluminium rolling shutters and doors
- Spacer bars
- Powder coating

Foil Converting



Foil for:

- Pharmaceutical packaging
- Flexible packaging
- Confectionery, etc.

Capacity: 26,000 tons/year

Coil Coating



Aluminium coil and strips coating for architectural use



Aluminium - Rolled Products/Markets



Packaging

- Beverage cans
- Food containers .
- Closure caps •
- Flexible packaging •
- Household foil

Shipbuilding













- Patrol vessels . Catamarans •
- Yachts
- Ferries •

Commercial Transportation

- Tipper trucks
- Road silos
- Refrigerator trucks •
- Cargo wagons •

Automotive



- Internal parts
- Heat exchangers
- Air pressure vessels/ Fuel tanks
- Suspension & brake systems





Aluminium - Rolled Products/Markets









- Quality: certified according to ISO 9001/2015
- Environmental management: certified with ISO 14001/2015
- Energy management system: certified according ISO 50001/2011
- Health and safety management systems: certified according to Occupational health and Safety management systems: OHSAS 18001/2007
- Certified according to IATF 16949
- Certifications by all major classification societies
- Quality standards according to individual customer requirements











Copper Segment

Copper Segment





State of the art production facilities for copper and copper alloy products:

- Largest tube mills in EMEA region and among the most efficient in Europe
- One of the largest extrusion presses worldwide

European market leader in copper tubes Rapidly rising position in copper and copper alloy RFP Products sold in around 80 countries around the world, representing 95% of segment's total turnover

High specifications output according to customers' quality demand Strong input in:

- HVAC&R industry
- Electrical industry
- Production engineering

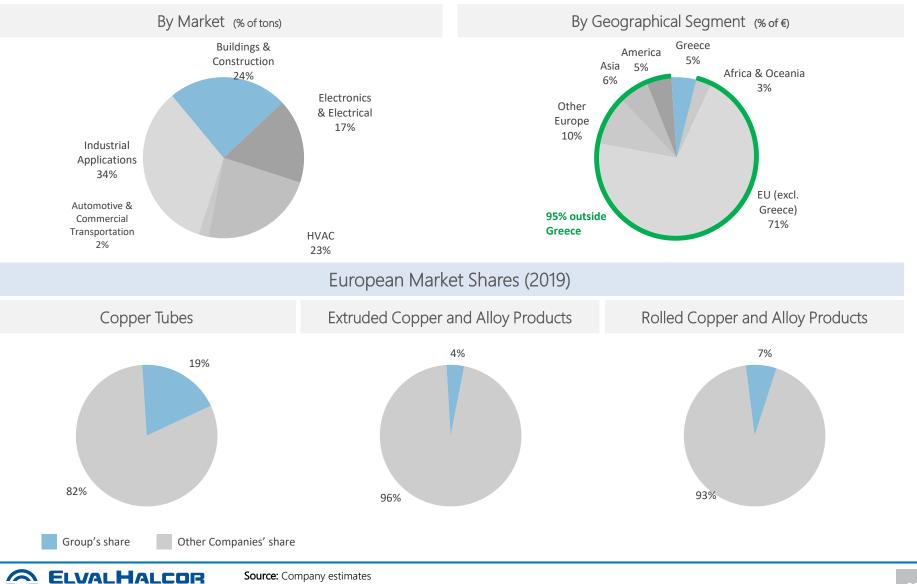


Revenue by Segment & Market Share

HELLENIC COPPER AND ALUMINIUM INDUSTRY S.A.



Revenue Breakdown (FY 2019)



Production Facilities



Tubes



Copper tube plant producing:

Copper tubes with or without plastic coating or . industrial insulation

HELLENIC COPPER AND ALUMINIUM INDUSTRY S.A

Capacity: 80,000 tons/year

Foundry



Foundry producing:

- Copper billets and slabs •
- Copper alloy billets •

Capacity: 235,000 tons/year

Copper and Brass



Specialises in the production of rolled and extruded copper and copper alloy products

Capacity: 120,000 tons/year



HC Isitma is a JV in which ElvalHalcor participates by 50%



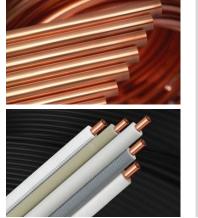
Copper tubes

Copper tubes bare, pre-insulated or inner grooved from 4 up to 108 mm for:

Building & Construction



- Under floor heating and cooling
- Air-conditioning
- Refrigeration
- Natural gas
- Medical gas distribution networks
- Fire extinguishing networks •



Renewable Energy

- Solar panels
- Solar system networks .
- Geothermal heating & cooling •





HVAC&R



- Refrigeration
- Heat exchangers





Industrial **Applications**

- Fittings .
- High frequency cables
- Boilers
- Filters
- Various industrial applications .







Products and Main Applications



Innovative products - Cusmart®

Copper tubes for:

- Water supply
- Heating (pre-insulated with PE-X)
- Under floor heating

Cusmart $^{\ensuremath{\otimes}}$ provides a complete system along with a wide range of Compression and Press fittings.

Due to combination of high quality plastics with lower wall thickness copper tubes, the replacement cost per ton is lower compared to the cost of a pure copper product.

Meets the requirements and are certified according to DVGW Vp 652, ELOT 1425/ 1426 and NSF/ANSI 61.

Extruded Products

Copper alloy and brass rods, bars, sections, tubes, flats, wires for: Construction, decoration, electrical engineering (electronic control panels, valves, batteries etc.), supports for gutters.

Produced by Fitco and Sofia Med









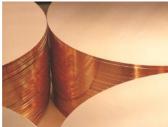


Rolled Products

Copper and brass and HP alloys in sheets, strips, plates for: Construction (roofing, gutters), electrical engineering (connectors, transformers, boilers, etc.), decoration.

Produced by Sofia Med











Halcor's capability to produce meets all international specifications and customer specific requirements, with the highest standards of QUALITY

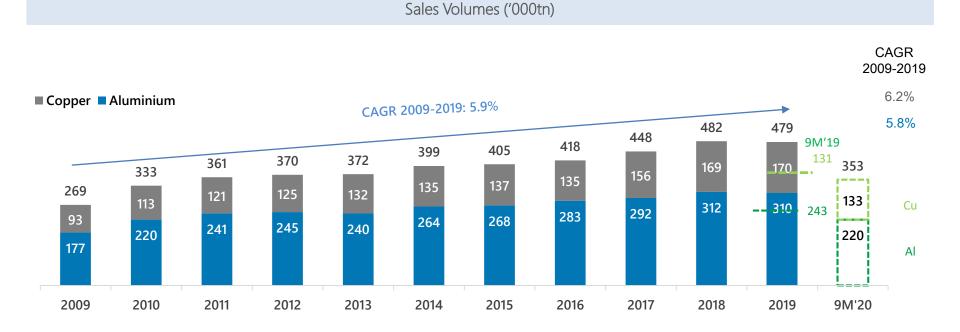
- Quality: certified according to ISO 9001/2015
- Environmental Management: certified with ISO 14001/2015
- Energy Management System: certified according ISO 50001/2011
- Health and Safety Management Systems: certified according to Occupational Health and Safety Management Systems: OHSAS 18001/2007







Financial Information



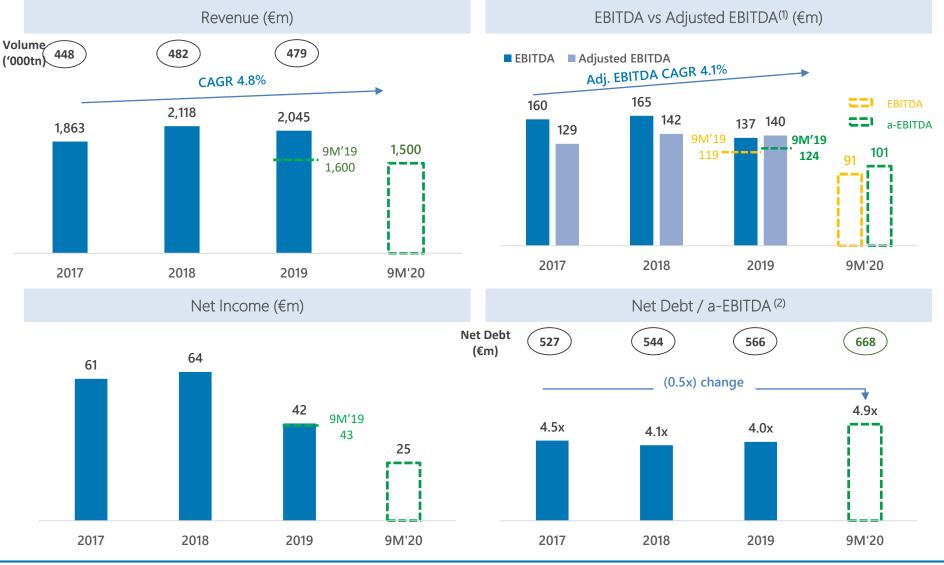
Steadily increasing sales underline solid and continuous momentum



Figures for 2015 and backwards are not based on audited information but management estimates and adjustments in order to present information on a like-for-like comparable basis, as the consolidation perimeter and the composition of the company and the group was much different

Key Figures

Maintaining Solid Financial Performance



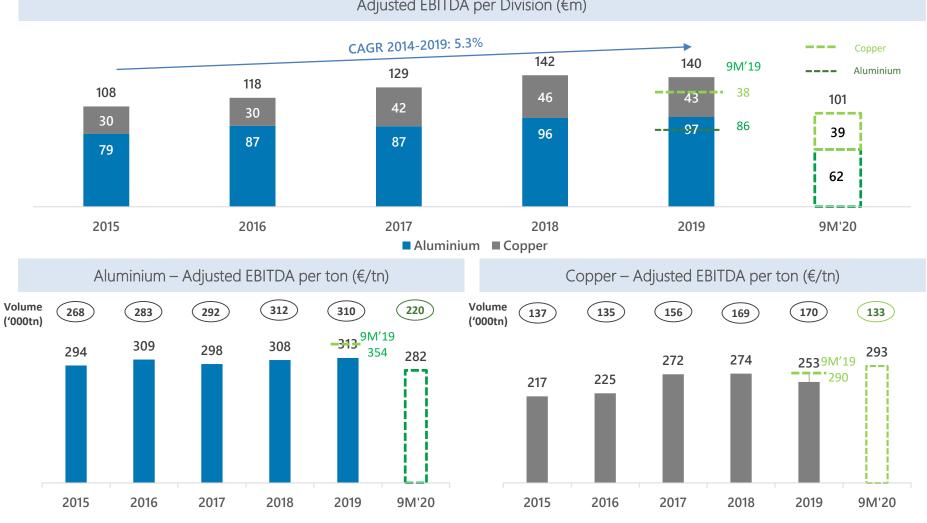


Adjusted for aluminium and copper price fluctuations and other non recurring items 1. 2.

2020 annualized a-EBITDA based on 9M'20

Key Figures

Solid Profitability supported by both segments

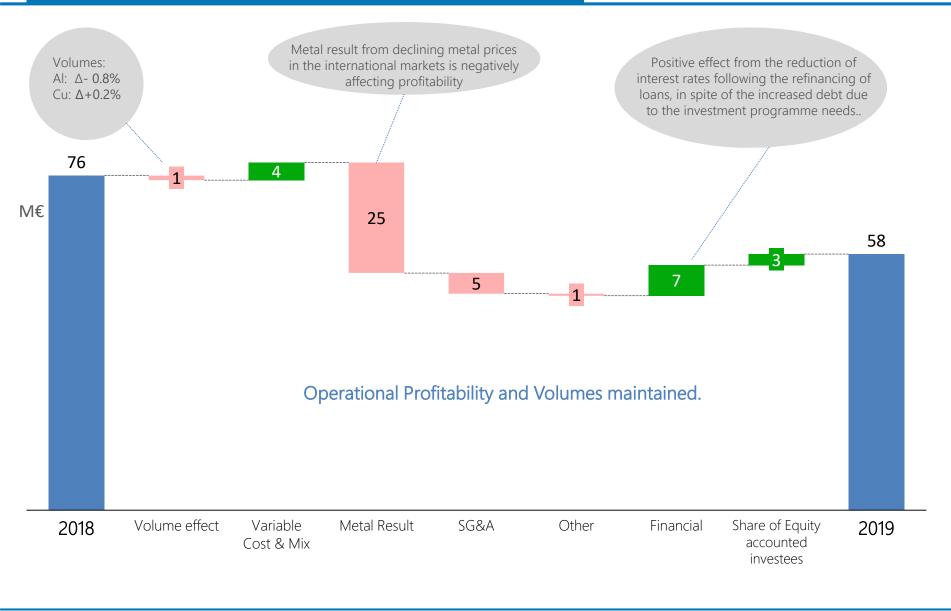




ELVALHALCOR HELLENIC COPPER AND ALUMINIUM INDUSTRY S.A.

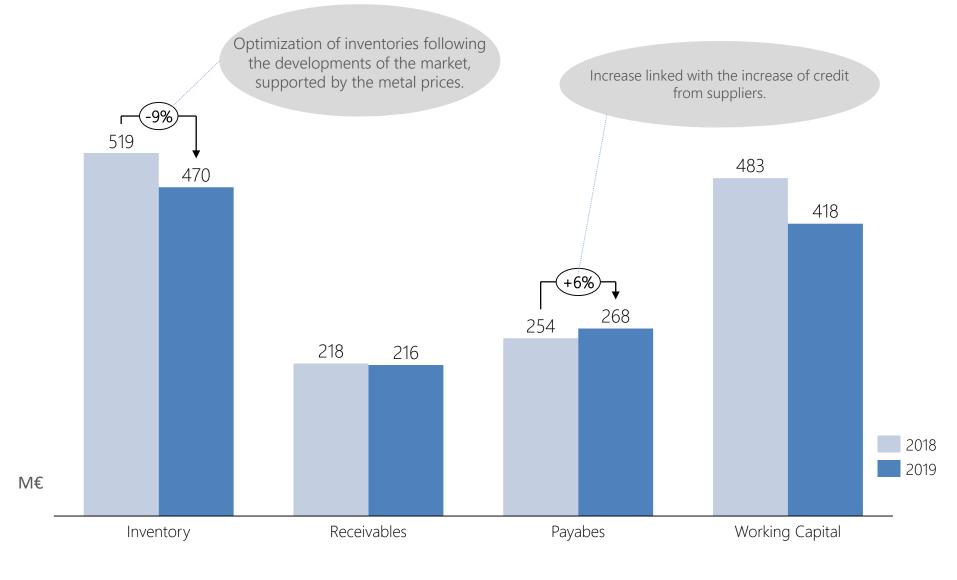
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Deviation analysis in the Consolidated Profit before taxes



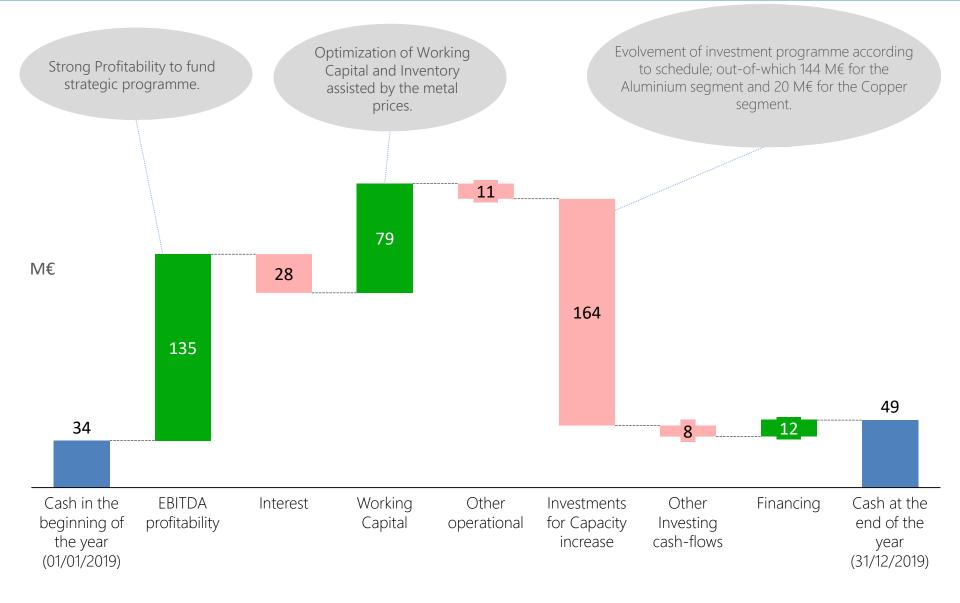


Evolution of the Consolidated Working Capital

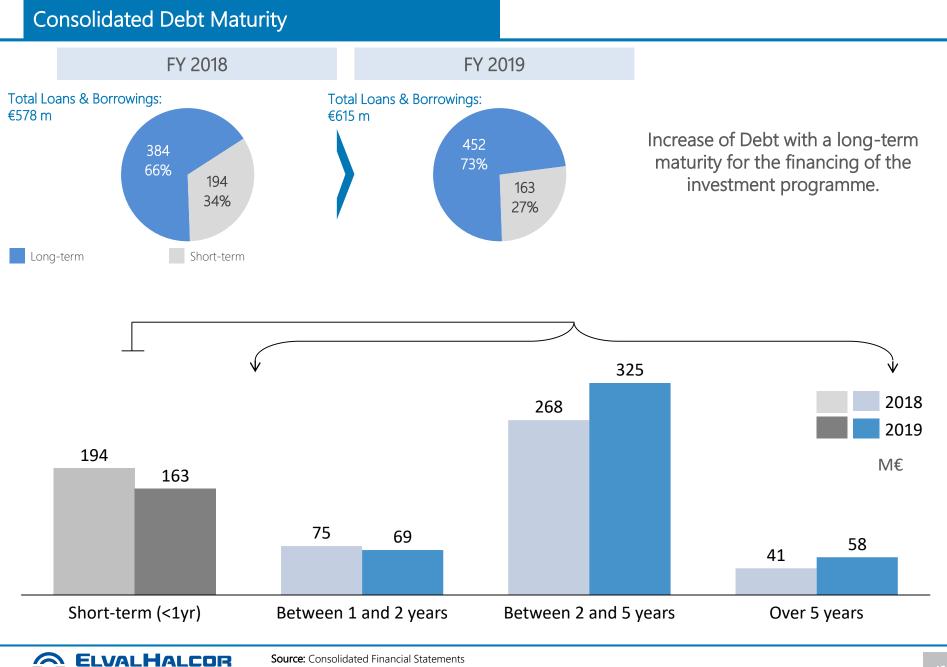




Consolidated Cash Flows 2019





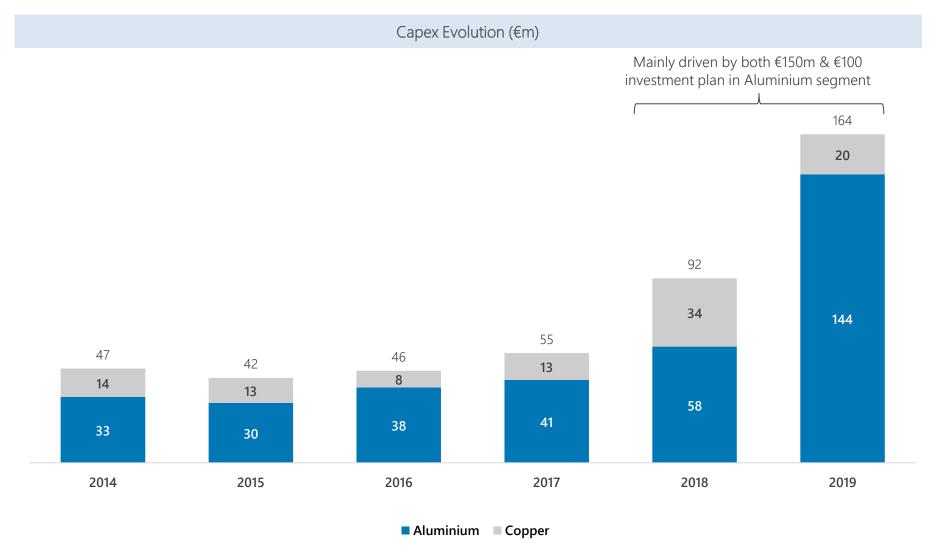


Source: Consolidated Financial Statements

HELLENIC COPPER AND ALUMINIUM INDUSTRY S.A.

Capex Evolution⁽¹⁾

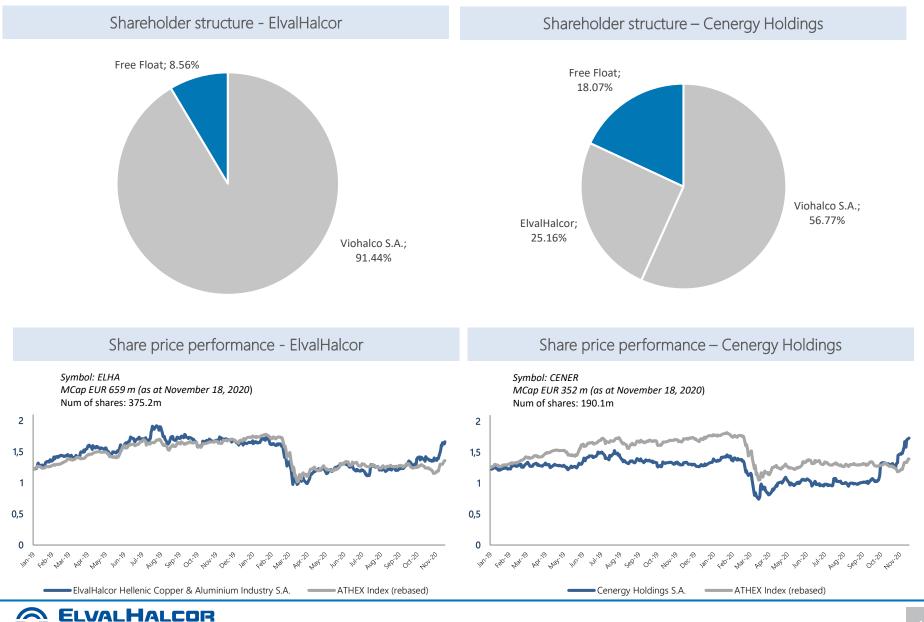
Accelerating capex to support growth momentum





1. Figures for 2015 and backwards are not based on audited information but management estimates and adjustments in order to present information on a like-for-like comparable basis, as the consolidation perimeter and the composition of the company and the group was much different

Share Price Performance and Shareholder structure





Income Statement

Profit & Loss Statement			
Amounts in € million	2017	2018	2019
Revenue	1,863.3	2,117.8	2,044.6
Aluminium Segment	941.5	1,079.0	1,026.2
Copper Segment	921.8	1,038.8	1,018.4
Cost of Sales	(1,706.4)	(1,950.8)	(1,899.5)
Gross Profit	156.9	166.9	145.1
Gross Profit Margin (%)	8.4%	7.9%	7.1%
Other Income	14.8	14.1	11.9
Selling and Distribution expenses	(19.8)	(22.0)	(21.3)
Administrative expenses	(37.7)	(42.9)	(47.8)
Other Expenses	(12.2)	(9.1)	(8.0)
Operating profit / (loss)	102.0	107.0	80.0
Aluminium Segment	67.2	77.0	61.1
Copper Segment	34.7	30.1	18.9
Finance Income	0.1	0.1	0.2
Finance Costs	(36.9)	(32.3)	(25.6)
Dividends	0.0	0.0	0.0
Net Finance Income / (Costs)	(36.8)	(32.2)	(25.4)
Share of profit/ (loss) of equity- accounted investees	(1.3)	1.0	3.5
Profit/(Loss) Before Income Tax	63.9	75.8	58.2
Income Tax	(2.6)	(11.5)	(16.2)
Profit/(Loss) from Continued Operations	61.3	64.3	41.9
EBITDA Calculation			
Depreciation	60.4	60.1	59.3
Grant Depreciation	(1.9)	(2.0)	(1.9)
EBITDA	160.5	165.2	137.4
As % of Revenue	8.6%	7.8%	6.7%

Reconciliation of a-EBITDA (Financial Statements)				
Amounts in € million	2017	2018	2019	
EBITDA	160.5	165.2	137.4	
+ Loss / (Profit) from Metal	(33.1)	(23.0)	2.1	
+ Restructuring Costs	0.2	-	-	
+ Loss / (Profit) from Revaluation of Fixed Assets	1.9	-	0.7	
Adjusted EBITDA	129.4	142.1	140.2	
As % of Revenue	6.9%	6.7%	6.9%	



Income Statement

Profit & Loss Statement		
Amounts in € million	H1′19	H1′20
Revenue	1,081.0	998.8
Aluminium Segment	535.9	475.5
Copper Segment	545.1	523.2
Cost of Sales	(1,005.0)	(940.2)
Gross Profit	76.0	58.6
Gross Profit Margin (%)	7.0%	5.9%
Other Income	5.6	6.7
Selling and Distribution expenses	(11.0)	(10.7)
Administrative expenses	(23.2)	(27.2)
Impairment loss on receivables	0.1	(0.4)
Other Expenses	(5.3)	(6.0)
Operating profit / (loss)	42.3	21.3
Aluminium Segment	30.9	15.1
Copper Segment	11.4	6.3
Finance Income	0.1	0.1
Finance Costs	(13.2)	(12.4)
Dividends	0.0	0.0
Net Finance Income / (Costs)	(13.2)	(12.3)
Share of profit/ (loss) of equity-accounted investees	2.4	(0.2)
Profit/(Loss) Before Income Tax	31.4	8.9
Income Tax	(11.6)	(1.1)
Profit/(Loss) from Continued Operations	19.9	7.8
EBITDA Calculation		
Depreciation	28.8	31.6
Grant Depreciation	(0.9)	(0.9)
EBITDA	70.1	52.1
As % of Revenue	6.5%	5.2%

Reconciliation of a-EBITDA (Financial Statements)		
Amounts in € million	H1'19	H1′20
EBITDA	70,1	52,1
+ Loss / (Profit) from Metal	8,3	12,7
+ Loss / (Profit) from Revaluation/Write off of Fixed Assets	-	1,3
Adjusted EBITDA	78,4	66,1
As % of Revenue	7,3%	6,6%



Balance Sheet

Amounts in € million	Dec-18	H1′19	Dec-'19	H1'20
Non-current Assets	Dec-18	פווח	Dec- 19	H120
	700 6	742.0	012.2	0.40 5
Property, Plant and Equipment	720.6	743.8	813.3	842.5
Right of Use assets	-	24.0	19.3	19.7
Intangible Assets and Goodwill	76.5	76.8	80.0	79.7
Investment Property	6.8	8.4	6.6	6.5
Investments in Associates	82.8	84.6	85.8	83.8
Other Non-current Assets	8.2	5.7	7.4	7.3
Current Assets				
Inventories	519.2	512.9	470.0	486.1
Trade and Other Receivables	218.3	261.2	215.7	257.7
Cash and Cash Equivalents	34.2	31.3	48.7	32.0
Other Current Assets	7.9	9.3	7.0	6.0
Total Assets	1,674.5	1,758.1	1,753.7	1,821.2
Equity				
Share Capital	211.4	211.4	211.4	211.4
Other Reserves	281.1	284.9	305.3	309.2
Retained Earnings/(Losses)	224.3	229.6	230.6	222.0
Non-controlling Interest	13.7	14.0	14.0	13.6
Total Equity	730.5	739.9	761.3	756.2
Non-current Liabilities				
Loans and Borrowings	372.9	372.7	440.4	468.4
Financial Lease Obligations	11.5	17.2	11.8	11.3
Deferred Tax Liabilities	58.0	58.1	58.8	55.1
Other Non Current Liabilities	36.7	35.7	36.7	37.0
Current Liabilities				
Trade and Other Payables	253.7	307.3	267.7	272.7
Loans and Borrowings	191.2	195.3	158.6	194.9
Financial Lease Obligations	2.3	4.4	3.8	4.0
Other Current Liabilities	17.7	27.4	14.6	21.7
Total Liabilities	944.0	1018.2	992.4	1065.0

Balance Sheet Highlights Amounts in € million	Dec-18	H1′19	Dec-19	H1′20
(i) Working Capital				
Inventories	519.2	512.9	470.0	486.
Trade and Other Receivables	218.3	261.2	215.7	257.
Trade and Other Payables	(253.7)	(307.3)	(267.7)	(272.7
	483.8	466.8	418.0	471.
(ii) Net Debt				
Loans and Borrowings	564.1	568.1	599.0	663.
Financial Lease Obligations	13.8	21.6	15.6	15.
Cash and Cash Equivalents	-34.2	(31.3)	(48.7)	(32.0
	543.7	558.4	565.9	646
(iii) Other BS Items				
Property, Plant and Equipment	720.6	743.8	813.3	842.
Right of Use assets	-	24.0	19.3	19.
Investments in Viohalco Associates	82.8	84.6	85.8	83.
Other Assets	99.2	90.9	94.0	99.
Deferred Tax Liabilities	-58	(58.1)	(58.8)	(55.
Other Liabilities	-54.3	(63.1)	(51.4)	(58.6
	790.4	822.1	909.2	931.
(i)-(ii)+(iii) Net Asset Value	730.5	730.6	761.3	756





Appendix I. - Company History

Corporate Restructuring

Merger Perimeter







HELLENIC COPPER AND ALUMINIUM INDUSTRY S.A.

> Leading aluminium rolling manufacturer globally

> Dynamic commercial presence in European and global markets with established commercial network across 21 countries

Offers innovative solutions for packaging, transportation, energy, building & construction and industrial applications for more than 50 years

> Exports c.89% of its production to around 100 countries

> Operates seven cutting edge production facilities in Greece, with total annual capacity of over 280,000tn





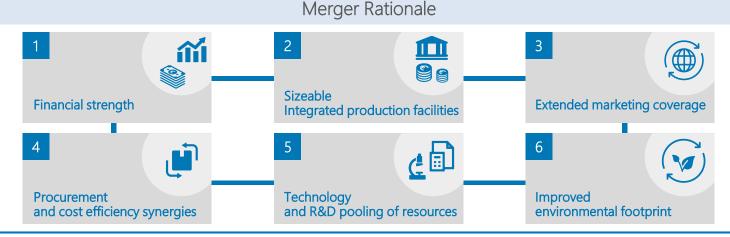
 \succ Leading copper industry that specializes in the production, processing and marketing of copper and copper alloy products

> Largest copper tubes producer in Europe with dynamic commercial presence in European and global markets

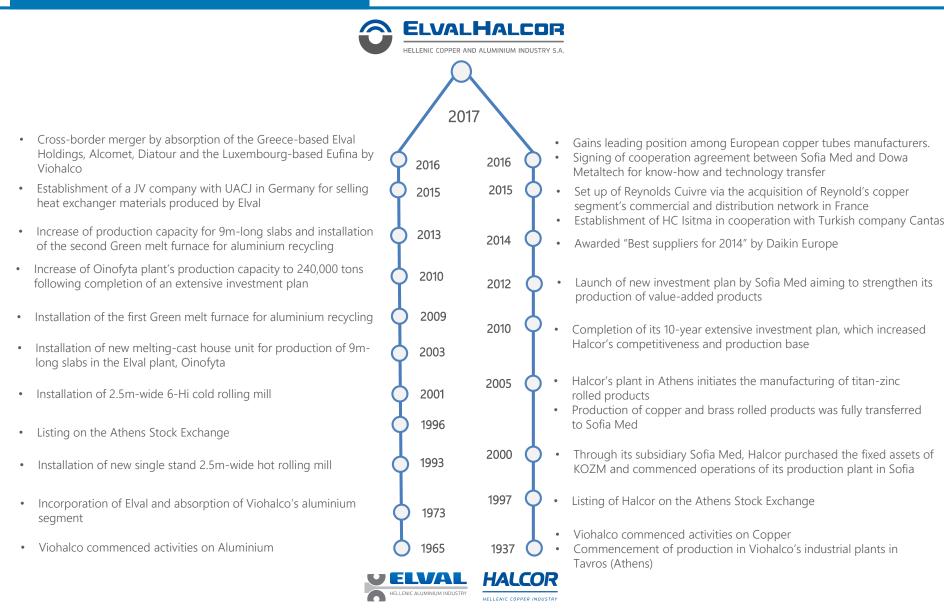
> Offers innovative solutions in the fields of plumbing, HVAC&R, renewable energy, engineering and industrial production for more than 80 years

> Exports c.96% of its production to around 80 countries

Operates seven production plants in Greece, Bulgaria, Turkey and the Netherlands with total annual capacity of 235,000tn (excl. foundry products)



History Overview



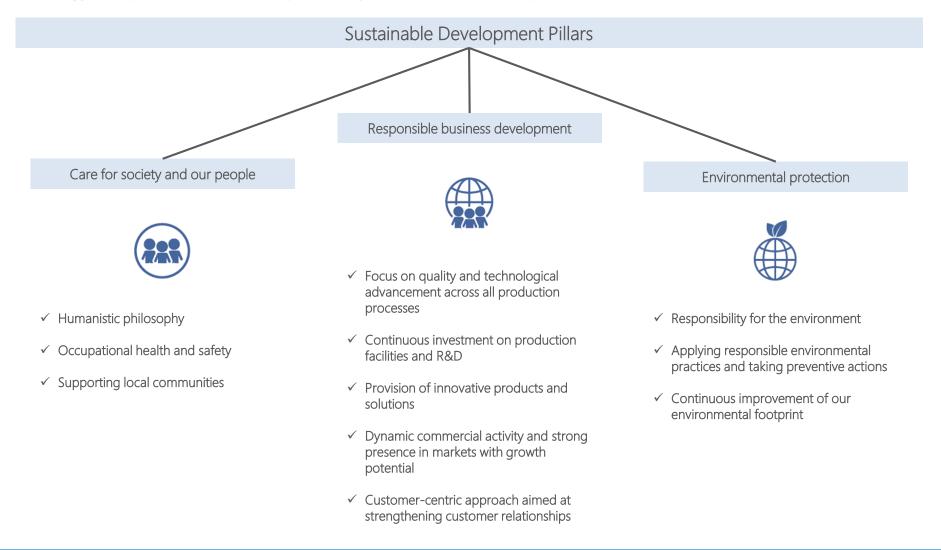




Appendix II. - Sustainable Development Policy

Sustainable Development Strategy

Constantly strengthen our leading position in the aluminium and copper industries by pursuing a corporate strategy that promotes social responsibility and environmental protection





Track record highlighting values and sustainable development culture





Aluminium recycling and educational programs at Canal (Aluminium Can Recycling Centre)



State of the art industrial wastewater treatment for the Oinofyta plants (ZLD)



Automated and on-line environmental parameter monitoring



Rolling oil regeneration and extrusion



Safe aluminium recycling with modern and energy efficient delacquering furnaces



Use of air pollution abatement equipment



Closed circuit degreasing system at tubes plant



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