

ELVALHALCOR

HELLENIC COPPER AND ALUMINIUM INDUSTRY S.A.

Europe Greece

Basic Resources - Nonferrous Metals

Company Description

ElvalHalcor Hellenic Copper and Aluminium industry S.A. (ElvalHalcor), is a leading global manufacturer of aluminium and copper products.

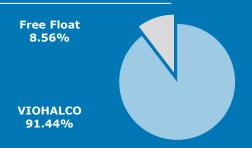
The Company was formed in December 2017 via the merger of Elval, a leading European aluminum rolling company, and Halcor, the largest copper tubes producer in Europe.

ElvalHalcor capitalises on natural synergies in innovation and technology, research and development (R&D), procurement, marketing, infrastructure and environment to produce value-added, high-quality solutions for its customers around the world.

Share Data

Price (€)	€ 1.562 (21/5/2019)
# of shares	375,241,586
Capitalization (mil.€)	€ 586
% change since 31/12/2018	+27%
52 wks high (€)	€ 1.69
52 wks low (€)	€ 1.11
REUTERS	ELHA.AT
BLOOMBERG	ELHA:GA

Shareholders Structure



IR RELEASE Q1 2019

Results Q1				
	GROUP			
(M €)	2019	2018	Δ (%)	
Turnover	551.9	528.2	4%	
Gross Profit	40.4	43.0	-6%	
a-EBITDA	37.6	36.3	4%	
EBITDA	38.3	44.3	-14%	
EBIT	24.4	29.0	-16%	
EBT	17.5	20.0	-13%	
Profit after tax	16.5	22.1	-25%	
Profit after tax & non-controlling interests	16.1	21.7		
Margin				
Gross Profit	7.3%	8.1%		
a-EBITDA	6.8%	6.9%		
EBITDA	6.9%	8.4%		

Q1 2019 Results

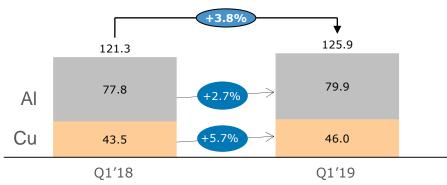
ElvalHalcor's consolidated revenue increased by 4.5% year-onyear in Q1 2019 to EUR 551.9 million (Q1 2018: EUR 528.2 million). This is largely attributable to a 3.8% year-on-year sales volume increase, together with an improvement in product mix. Meanwhile, metal prices moved at lower levels.

Adjusted consolidated earnings before taxes, interest, depreciation and amortization (a-EBITDA) were up 3.6% year-on-year to EUR 37.6 million, versus EUR 36.3 million in Q1 2018, owing to higher sales volumes and an improved sales mix.

Gross profit amounted to EUR 40.4 million in the quarter (Q1 2018: EUR 43.0 million), due to a reduction of the metal result which amounted to EUR 0.7 million, down from EUR 8.0 million in Q1 2018. This was driven by a downtrend in metal prices of aluminium. Consolidated earnings before taxes, interest, depreciation and amortization (EBITDA) amounted to EUR 38.3 million (Q1 2018: EUR 44.3 million).

The significant 23.6% year-on-year improvement in the consolidated net financial result is attributable to improved interest margins, resulting from the renegotiation of loans of the parent company and of its subsidiaries. Finally, profit after tax amounted to EUR 16.5 million in Q1 2019, versus EUR 22.1 million for the respective prior year period. The reduction in the profit before and after tax is attributed to the reduced metal results, as the operational profitability of the company continued in an uptrend, as reflected in the adjusted EBITDA of the period.





Results per Segment Q1'19

ALUMINIUM

During Q1'19, the aluminium rolling segment marked an increase of the volumes by 2.7% and its revenue by 3.8% amounting to EUR 272 million. The profit before tax for the segment amounted to EUR 11.0 million versus EUR 12.6 million, for the respective prior year period due to the adverse effect of the aluminium price in regards to the prior year period, while the a-EBITDA amounted to EUR 25.2 million for Q1,19 versus EUR 24.5 million for the respective prior year period.

The EUR 150 million program develops according to the schedule, as approximately EUR 16.1 million were invested on acquisition of fixed assets, out of which EUR 14.7 million for the production facilities of the aluminum rolling facilities of the parent company in Oinofyta.

ALUMINIUM	For the 3 months ending on 31.03		
(€′000)	2019	2018	
Revenue	271,812	262,260	
EBITDA	23,266	28,235	
a-EBITDA	25,242	24,506	
EBIT	13,822	17,137	
Profit before Taxes	10,987	12,628	

COPPER

During Q1'19, the copper segment sales volumes grew significantly, by 5.7%, versus Q1'18, with the sales amounting to EUR 280 million increased by 5.2%. The profit before tax amounted to EUR 6.5 million versus profit of EUR 7.3 million in the respective Q1'18, due to the reduction of the positive effect of the fluctuation of the copper prices, while a-EBITDA amounted EUR 12.4 million in Q1'18 versus EUR 11.8 for the respective prior year period.

In regards to the investments, the newly installed production capacity, which was completed in 2018 has started production at the copper tube plant. For Q1'19, EUR 4.2 million for completion of the investment program were invested, including new investments in the subsidiary Sofia Med.

COPPER	For the 3 months ending on 31.03	
(€′000)	2019	2018
Revenue	280,059	265,959
EBITDA	15,034	16,089
a-EBITDA	12,372	11,789
EBIT	10,632	11,825
Profit before Taxes	6,525	7,372

This presentation may contain forward-looking statements. These forward-looking statements are based upon current expectations and assumptions regarding anticipated developments and other factors affecting the Group. They are not historical facts, nor are they guarantees of future performance. Because these forward-looking statements involve risks and uncertainties, there are important factors that could cause actual results to differ materially from those expressed or implied by these forward-looking statements. Further details of potential risks and uncertainties affecting ELVALHALCOR Group are described in the ELVALHALCOR's filings with the Athens Stock Exchange. These forward-looking statements speak only as of the date of this presentation.